

### Immediate Release

# Revenues at Rs: 272 crores. EBITDA at Rs: 77 crores. PAT at Rs: 53 crores

## Bangalore, July 18th, 2007

Biocon Limited today announced its financial performance for the three months ended June 30th, 2007.

#### PERFORMANCE HIGHLIGHTS

- Sales grew by 28% Operating profits by 40%. Profit after tax by 36% over the same period in the previous year
- All business segments delivered robust growth. Biopharma performed particularly strongly. Margins in services were restrained by currency appreciation
- Branded products for Nephrology, Oncology and Cardio-Diabetes performed strongly
- Biocon licenses G-CSF (Granulocyte-Colony Stimulating Factor) to a global biopharmaceutical company for North America and the European Union
- Biocon enters into exclusive agreement with Invitrogen to market Insulin to the global cell culture market
- Biocon's discovery led research programs in particular Oral Insulin (IN105) and Anti-CD6 monoclonal antibody (T1h) continued to make good progress. IN105 completed Phase IC Human Clinical "Proof of Concept" trials. T1h will commence Phase II Human Clinical trials during Q2 FY08
- Biocon received regulatory approval from DCGI for bio-similar Streptokinase and GCSF
- Clinigene moved its operations to a new, state of the art, dedicated facility
- Syngene commenced construction of the dedicated facility for Bristol Myers Squibb

Outlook Commenting on the results, Kiran Mazumdar-Shaw, Chairman & Managing Director, Biocon Limited, said:

"I am pleased that we have delivered robust and growing profits at a time when we are challenged with increased R&D investments, strengthening currency and rising operating costs. This has been possible due to expanded markets for our bio-therapeutics as well as significant licensing income from our R&D programs. We see licensing as a strong affirmation of our innovation led business strategy and expect to realize even greater licensing revenues in the future.

The year ahead will be exciting but demanding. Whilst we will address the challenges posed by a depreciating dollar as well as increased operating costs through a series of measures that improve operating efficiency, we remain optimistic about the future thanks to our business verticals that are balanced between products and services."

#### CORPORATE DEVELOPMENTS

Biocon enters into an exclusive licensing agreement for G-CSF.

Biocon entered into an exclusive licensing agreement with a global biopharmaceutical company to develop and market a bio-similar version of G-CSF (Granulocyte-Colony Stimulating Factor) in North America and the European Union. Under the terms of the agreement, Biocon will receive an upfront licensing fee and following approval in the licensed territories, royalties from sales.

<u>Biocon signs an exclusive agreement with INVITROGEN CORPORATION to market Insulin</u> for cell culture

Biocon has signed an exclusive agreement with Invitrogen Corporation, a provider of essential life science technologies for disease research and drug discovery, to market pharmaceutical-grade insulin to the global cell culture market. The cell culture market is a large opportunity for Biocon's Insulin.

Biocon files IMPD for IN 105 to conduct Phase I Clinical Trials in Europe.

Biocon has filed an Investigational Medical Product Dossier (IMPD) for IN105 to conduct a Phase I Clinical Trial in Sweden. The trial will be conducted at Karolinska University Hospital., Stockholm. This marks the first step in the international development plan for IN105.

<u>Note:</u> The discussions in this release reflect the audited financial performance of Biocon Limited based on Indian GAAP on a consolidated basis. This considers the financial performance of Biocon Limited, its wholly owned subsidiaries Syngene International Limited and Clinigene International Limited and its 51% joint venture Biocon Biopharmaceuticals Private Limited.

#### **About Biocon**

Established in 1978, Biocon Limited is one of India's premier biotechnology companies. Biocon, its two wholly owned subsidiary companies, Syngene International Ltd and Clinigene International Ltd and its Joint Venture Company Biocon Biopharmaceuticals Pvt Ltd form a fully integrated biotechnology enterprise, specializing in biopharmaceuticals, custom research, clinical research and enzymes. With successful initiatives in clinical development, bioprocessing and global marketing, Biocon delivers products and solutions to partners and customers across the globe. Visit us at <a href="https://www.biocon.com">www.biocon.com</a>

Certain statements in this release concerning our future growth prospects are forward-looking statements, which are subject to a number of risks, uncertainties and assumptions that could cause actual results to differ materially from those contemplated in such forward-looking statements. Important factors that could cause actual results to differ materially from our

expectations include, amongst others general economic and business conditions in India, our ability to successfully implement our strategy, our research and development efforts, our growth and expansion plans and technological changes, changes in the value of the rupee and other currency changes, changes in the Indian and international interest rates, change in laws and regulations that apply to the Indian and global biotechnology and pharmaceuticals industries, increasing competition in and the conditions of the Indian biotechnology and pharmaceuticals industries, changes in political conditions in India and changes in the foreign exchange control regulations in India. Neither our company, nor our directors, or any of our affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after this date or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition.

Encl: Summarised Consolidated Profit & Loss Statement

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# **FACT SHEET**

# BIOCON LIMITED (CONSOLIDATED)

# PROFIT & LOSS STATEMENT (Rs. crores)

Particulars			Variance Q1 FY 08 vs Q1 FY 07	Full Year ended March 31, 2007
	Q1 FY 2008	Q1 FY 2007		
INCOME Biopharmaceuticals Enzymes Contract research				
	206 21 44	161 22 29	28%-3%52%	755 95 136
			28%	
Total Sales Other income	<b>271</b> 1	212 1		<b>986</b> 4
Total Income / Revenues	272	213	28%	990
EXPENDITURE Material & Power				
Costs Staff costs Other expenses	130 30 35	119 18 21	9%65%68%	513 91 99
Manufacturing, staff & other exps	195	158	23%	702
PBDIT /EBIDTA Interest and finance charges	<b>77</b> 3	<b>55</b> 2	40%	<b>288</b> 10
			39%	
PBDT Depreciation	<b>74</b> 21	53 11		<b>278</b> 67
PBT Taxes	<b>53</b> 1	<b>42</b> 4	24%	<b>211</b> 17
PROFIT FOR THE PERIOD Add/(less): Minority interest	<b>52</b> 1	<b>38</b> 1	34%	<b>194</b> 6
PAT	53	39	36%	200
EPS on issued capital (Rs)	5.3	3.9	36%	20.0

Note: The figures are rounded off to nearest crores, percentages are based on absolute numbers

BIOCON LIMITED (CONSOLIDATED)		
BALANCE SHEET		(Rs. crores)
Particulars	As at 30-Jun-07	As at 31-Mar-07
SOURCES OF FUNDS Share Capital Reserves & Surplus		
Total Shareholder's Funds	50 1,074 <b>1,124</b>	50 1,019 1,069
Minority interest	-2	-1
Deferred Tax Liability	45	45
Secured Loans Unsecured Loans Total Loan Funds	35 115 <b>150</b>	74 113 187
Total APPLICATION OF FUNDS Fixed Assets (Net)	<b>1,317</b> 927	<b>1,300</b> 915
Intangible Assets Investments	51 99	51 79
Inventories Sundry debtors Cash and bank balances Loans and advances	177 282 6 58	161 307 9 53
Total Current Assets, Loans & Advances	523	530
Less: Current liabilities and provisions	283	275
Net Current assets	240	255
Total	1,317	1,300

BIOCON LIMITED (CONSOLIDATED)		
BIOCON LIMITED (CONSOLIDATED)		
STATEMENT OF CASH FLOWS	Full Year and ad	(Rs. crores)
	Full Year ended June 30, 2007	Full Year ended March 31, 2007
Particulars		
I. Cash Flow from Operating Activities Net profit before tax		
Less/Add: non-cash items/ items required separately		
Depreciation Others Changes in working capital and other provisions Cash generated from operations Tax paid (net of		
refunds) Net Cash provided by operating activities II. Cash Flow from Investing Activities Fixed Assets Change in		
minority Interest / dividend received Investments Net cash used		
for investing activities III. Cash Flows from Financing Activities Borrowings and other financing activities Net Cash		
provided/ (used) for financing activities IV. Net Change in		
Cash and Cash Equivalents (I+II+III) V. Cash & Cash Eq. at the beginning of the year VI CASH AND CASH		
EQUIVALENTS OF THE ESOP TRUST ACQUIRED DURING THE YEAR VII. Cash and Cash Eq. at the end of the year	53 22 5 71	211 67 16 (128)
(IV+V+VI)	150	165
	8	(13)
	158	152
	(44) 2 (47)	(400) 2.2 (42)
	(44) -2 (47)	(190) 2 2 (13) (199)
	(09)	(199)
	(75)	51
	(75)	51
	(6)	4
	93	23
	6	9